#### 2019/20

EU

\*THE

BIBENDUM





#### JOIN THE CONVERSATION

@bibendumwine #mindfulwinemaking



**Our mindful collection** brings together our certified organic and biodynamic winemakers. They make wines in a huge variety of styles with a wide range of terroir at their disposal, but what unites them is a respect for their land, people, animals, and the environment. They are committed to putting back what they take out and to leaving the land in a healthier state for future generations.

### WHY SHOULD YOU BE LISTING (hese Wines

### Because consumers want to drink them!

Sales of organic wines have exploded in the last few years and look set to continue doing so. But it's more than just the 'organic' label. Consumers are increasingly interested in provenance and a good story, which these producers have buckets of! Consumers are willing to pay over a third more for organic wine

Organic wine consumption in the UK surged 70% between 2012 and 2017

Market share is forecast to almost double from 5% in 2019 to 9% in 2022



2012

2017





5.72 million 9 litre cases



On Trade figures from a study commissioned by SudVinBio and Millésime Bio, and produced by IWSR, 2018





Organic wine

#### **IN A NUTSHELL** Chemical-free vineyards for happier soil, birds and bees!

Look out for the green dot throughout this booklet...





#### In the vineyard

US

Grapes are grown without artificial fertilisers; chemical herbicides, insecticides or pesticides; or geneticallymodified products.

#### In the winery

In 2012 the EU introduced a new labelling term 'organic wine' as opposed to 'wine made from organically grown grapes'. In addition to vineyard practices, this new category also regulates what goes on in the winery. For example, the amount of sulphur dioxide allowed is lower than for 'conventional' wines, and additions such as yeast, gelatine and egg white must be organic. It also prohibits things like de-alcoholisation and must concentration.

#### Certification

Anyone can practice organics, but producers need to be certified in order to label their wines as organic. The rules for certification vary throughout the world, but the process usually involves paying a government-authorised body to carry out regular inspections over a number of years before a certificate can be issued.

#### Want to know more?

Go to: bibendum-wine.co.uk/news-stories/articles/ mindful-winemaking/what-is-organic-wine/







#### **IN A NUTSHELL** Winemaking that puts back in as much as it takes out

Look out for the pink dot throughout this booklet...



## Organic Biodynamic

#### In the vineyard

ATTA

US

Based on the teachings of Rudolf Steiner, biodynamic farming is the same as organic, but with the added requirement to use biodynamic 'preparations' to bring vitality to the soil. Some biodynamic growers use the lunar calendar as a guide when to plant, harvest and carry out certain activities in the winery. The idea is that the force of the moon's gravity can affect where water and nutrients sit in the vine, and how elements such as lees behave during the winemaking process.

#### In the winery

Similar to organic wine, there are two tiers of labelling: 'biodynamic wine' and 'wine made from biodynamic grapes'. Again, there are rules limiting the use of certain additives and ways of manipulating the finished wine. The general approach is one of 'hands-off' winemaking.

#### Certification

The main certifying body for biodynamic farming is called Demeter. France has its own, wine-specific, body called Biodyvin. Both have rules governing growing and vinification practices, for example, specifying the maximum amount of copper that can be applied, and stipulating that biodynamic 'preparations' must be used.

#### Want to know more?

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# SPARKLINC



## **SPARKLING**

		NO. IN CASE	SCREW CĂP	BOTTLE PRICE	CASE PRICE
•	PROSECCO Bisol Jeio Valdobbiadene Brut Bio Prosecco Superiore NV, <i>Italy</i>	6		£13.58	£81.48
	CORPINNAT (Cava's organic older brother)				
	Llopart				
•	Brut Reserva 2016, Spain	6		£13.51	£81.06
•	Imperial Panoramic Brut Gran Reserva 2012, Spain	6		£18.23	£ 109.38
•	Original 1887 Brut Nature Gran Reserva NV, Spain	6		£32.76	£196.56
•	Brut Rosé 2016, Spain	6		£15.36	£92.16
	NEW WORLD				
	Huig				
••	Blanc de Blanc 2011, Marlborough, New Zealand	6		£21.56	£129.36



		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
	AROMATICS FROM AUSTRIA AND AL	SACE			
••	Weitgasse Gruner-Veltliner 2017, Niederosterreich	12		£11.41	£136.92
••	Zehetnerin Riesling 2016, Niederosterreich	12		£14.00	£168.00
	Domaine Kreydenweiss				
•	Pinot Blanc Alsace Kritt 2017, Alsace	12		£13.72	£164.64
•	Riesling Alsace Andlau 2017, Alsace	12		£15.80	£189.6
•	Pinot Gris Alsace Lerchenberg 2016, <i>Alsace</i>	12		£16.34	£196.08
•	Gewurztraminer Kritt 2016, Alsace	12		£19.65	£235.80
•	Riesling Alsace Grand Cru Wiebelsberg 2016, Alsace	12		£25.65	£307.80
•	Riesling Alsace Grand Cru Kastleberg 2015, Alsace	12		£37.27	£447.24

		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
	MINERAL LOIRE AND JURA				
	Domaine Fouassier				
••	Sancerre Clos Paradis 2016, Loire	6		£17.15	£102.9
••	Sancerre Les Chailloux 2016, <i>Loire</i>	6		£17.32	£103.92
••	Sancerre Les Grands Champs 2017, Loire	6		£17.86	£107.16
••	Sancerre Les Chasseignes Domaine Fouassier 2016, Loire	6		£18.04	£108.24
	Alphonse Mellot				
••	Sancerre Blanc La Moussiere 2017, Loire	6		£22.47	£134.82
••	Sancerre Blanc La Demoiselle 2016, <i>Loire</i>	6		£30.99	£185.94
••	Sancerre Blanc Les Romains 2016, Loire	6		£35.61	£213.66
••	Sancerre Blanc Le Paradis 2013, <i>Loire</i>	6		£38.69	£232.14
	Domaine de la Pinte				
••	Savignin Arbois Blanc 2014, Jura	12		£23.41	£280.92
••	Vin Jaune Arbois 2009 (62cl), Jura	12		£48.51	£582.12







		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE			
LL	LUSH SOUTH OF FRANCE							
	Chateau Coupe-Roses							
•	Champ du Roy Blanc Minervois 2018, Languedoc-Roussillon	12		£9.36	£112.32			
	Chateau Guiraud							
•	G de Guiraud Bordeaux Blanc 2016, Sauternes (dry)	12		£16.01	£192.12			
	Domaines Paul Jaboulet Aine							
•	Crozes Hermitage Blanc Domaine Mule Blanche 2017, Cotes du Rhone	6		£24.09	£ 144.54			
	Vignobles Alain Jaume & Fils							
•	Domaine Grand Veneur Chateauneuf-du-Pape Blanc 2016, <i>Cotes du Rhone</i>	6		£25.74	£154.44			
	ECANT ITALY							
	Valori							
•	Pecorino 2018, Abruzzo	6		£12.58	£75.48			
	Alois Lageder							
•	Riff Pinot Grigio 2017, Veneto	6	~	£9.27	£55.62			
••	Terra Alpina Pinot Grigio Dolomiti IGT 2018, Trentino-Alto Adige	6		£12.30	£73.80			
••	Pinot Bianco 2017, Trentino-Alto Adige	6	~	£12.46	£74.76			



		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
••	Chardonnay 2018, Trentino-Alto Adige	6		£13.00	£78.00
••	Haberle Pinot Bianco 2017, Trentino-Alto Adige	6		£16.25	£97.50
••	Porer Pinot Grigio 2017, Trentino-Alto Adige	6		£17.30	£103.80
••	Forra Manzoni Bianco 2016, Trentino-Alto Adige	6		£18.86	£113.16
••	Am Sand Gewurztraminer 2015, Trentino-Alto Adige	6		£21.00	£126.00
••	Lowengang Chardonnay 2016, Trentino-Alto Adige	6		£33.70	£202.20
•	<b>Scala</b> Bianco 2018, <i>Calabria</i>	6		£10.54	£63.26
•	<b>Zensa</b> Fiano 2017, Puglia	6	~	£9.58	£57.52
	AC IN BOX glass, less weight)				
•	Catarratto Terre Siciliane IGT, Italy	1		£81.23	£81.23

		NO. IN CĂSE	SCREW CĂP	BOTTLE PRICE	CASE PRICE
	CRAFT KIWI				
	Huia				
••	Sauvignon Blanc 2016, Marlborough	6	~	£12.09	£72.54
••	Pinot Gris 2017, Marlborough	6	~	£13.42	£80.52
••	Gewurztraminer 2016, Marlborough	6	~	£13.59	£81.54
••	Chardonnay 2015, Marlborough	6	~	£15.80	£94.80
	Millton				
••	Riverpoint Gewurztraminer 2015, Gisborne	6	~	£14.38	£86.28
••	Opou Riesling 2016, Gisborne	6	~	£15.06	£90.36
••	Riverpoint Viognier 2016, Gisborne	6	~	£15.08	£90.48
••	Opou Chardonnay 2016, Gisborne	6	~	£17.34	£104.04
••	Te Arai Chenin Blanc 2016, Gisborne	6	~	£17.86	£107.16
••	Libiamo Field Blend 2017, Gisborne	6		£24.41	£146.46
••	Clos de Ste Anne Chenin Blanc 2014, Gisborne	6		£26.28	£157.68
••	Clos de Ste Anne Chardonnay 2014, Gisborne	6		£28.38	£170.28
••	Clos de Ste Anne Viognier 2014, Gisborne	6		£28.38	£170.28







#### Millton

Two things matter to James and Annie Millton: the quality of their wines and leaving the land in an improved state for future generations. Pioneers of biodynamics in the New World, their Gisborne vineyard was the first to gain certification in New Zealand. In the winery, the process is gentle, with the use of indigenous yeasts, natural fining and fermentation in stainless steel or large oak barrels, all housed in a thermally-clad building to preserve energy.





## **ORANCE & ROSÉ**

		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
	ORANGE				
	Maison Lafage				
•	Taronja de Gris Orange Wine 2017, Languedoc-Roussillon, France	6		£16.53	£99.18
••	<b>Domaine de la Pinte</b> Sav'Or Orange Wine 2017, <i>Jura, France</i>	12		£22.64	£271.68
	ROSÉ				
••	Alois Lageder Lagrein Rosato 2017, Trentino-Alto Adige, Italy	6		£12.53	£75.18
	Valori				
•	Rosato Cerasuolo 2018, Abruzzo, Italy	6		£10.94	£65.64







		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
	LICHT AND CHILLABLE				
	La Dama				
•	Valpolicella Classico La Dama 2017, Veneto, Italy	6		£10.99	£65.94
•	Valpolicella Ripasso Superiore Classico La Dama 2015, Veneto, Italy	6		£13.93	£83.58
	Domaine de l'R				
•	Chinon Canal des Grands Pieces 2018, Loire, France	6		£13.35	£80.10
•	Chinon La Familia 2017, Loire, France	6		£15.59	£93.54
	Domaine David Beaupere				
•	Julienas Les Trois Verres 2017, Beaujolais, France	12		£16.64	£199.68
•	Juiennes Vayolette 2017, Beaujolais, France	12		£23.71	£284.52
	Domaine Fouassier				
••	Iconoclast Pinot Noir 2017, Loire, France	6		£18.84	£113.04
	Domaine Bruno Dubois				
••	Saumur Champigny Cuvee du Coin 2016, Loire, France	12		£20.17	£242.04
	Domaine de la Pinte				
••	Capitaine Arbois Rouge 2017, Jura, France	12		£21.40	£256.80
	Alphonse Mellot				
••	Sancerre Rouge Petite Moussiere 2015, Loire, France	6		£21.75	£130.50

		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
PI	CK 'N' MIX PINOT				
	Battle Of Bosworth				
٠	White Label Pinot Noir 2018, McLaren Vale, Australia	6	~	£12.68	£76.08
	Alois Lageder				
••	Pinot Noir 2016, Trentino-Alto Adige, Italy	6		£15.82	£94.92
••	Pinot Noir Krafuss 2014, Trentino-Alto Adige, Italy	6		£33.49	£200.94
	Huia				
••	Pinot Noir 2014, Marlborough, New Zealand	6	~	£17.72	£106.32
	Millton				
••	La Cote Pinot Noir 2016, Gisborne, New Zealand	6	$\checkmark$	£17.86	£107.16
••	Clos de Ste Anne Pinot Noir 2014, <i>Gisborne, New Zealand</i>	6		£26.28	£157.68
	Domaine Michel Magnien				
••	Cote de Nuits Villages 2014, Burgundy, France	6		£22.94	£137.64
••	Marsannay Mogottes 2014, Burgundy, France	12		£26.33	£315.96
••	Morey St Denis 2014, Burgundy, France	12		£34.24	£410.88





		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
	PLUMP, POLISHED AND CENEROUS				
	Battle Of Bosworth				
•	Puritan Shiraz 2017, McLaren Vale, Australia	6	~	£12.67	£76.02
•	Cabernet Sauvignon 2016, McLaren Vale, Australia	6	~	£14.15	£84.90
•	Graciano 2016, McLaren Vale, Australia	6	~	£15.12	£90.72
•	White Boar Shiraz Cabernet 2013, McLaren Vale, Australia	6	~	£22.14	£132.85
	Argento				
•	Reserva Organic Malbec 2014, Mendoza, Argentina	6		£11.46	£68.76
	Domaine Kreydenweiss				
••	Costieres de Nimes Grimaudes Rouge 2016, Cotes du Rhone, France	12		£10.72	£128.64
••	Costieres de Nimes Perrieres Rouge 2015, Cotes du Rhone, France	12		£12.86	£154.32
	Celliers Des Princes				
•	Domaine St Jacques Cotes du Rhone Rouge 2018, Cotes du Rhone, France	6		£9.57	£57.42
	Vignobles Alain Jaume & Fils				
•	Cotes du Rhone Villages Les Champauvins Domaine Grand Veneur 2015 , <i>Cotes du Rhone, France</i>	6		£12.98	£77.88
•	Lirac Rouge Clos de Sixte 2014, Cotes du Rhone, France	6		£14.10	£84.60
•	Chateauneuf du Pape Rouge Domaine Grand Veneur 'Le Miocene' 2015, <i>Cotes du Rhone, France</i>	6		£27.07	£162.42

		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
•	Chateauneuf du Pape Rouge Domaine Grand Veneur 2013, Cotes du Rhone, France	6		£53.84	£323.04
	Chateau Coupe-Roses				
•	Bastide de Coupe-Roses Minervois 2017, Languedoc Roussillon, France	12		£9.25	£111.00
•	Les Plots Minervois 2017, Languedoc Roussillon, France	12		£11.77	£141.24
	Valori				
•	Montepulciano 2016, Abruzzo, Italy	6		£11.03	£66.18
	Scala				
•	Rosso Classico Superiore 2016, Calabria	6		£11.31	£67.88
	Zensa				
•	Nero di Troia 2017, Puglia	6		£9.58	£57.52
•	Primitivo 2018, <i>Puglia</i>	6		£9.58	£57.52
•	Nero d'Avola 2016, Sicily	6		£9.58	£57.52
	Quinta Do Vallado				
•	Organic Douro Tinto 2016, Douro, Portugal	6		£17.43	£104.58



	NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
BAC IN BOX				
DAG IN DUX				
(no glass, less weight)				

• Nero D'Avola Terre Siciliane IGT, *Italy* 1 £82.77 £82.77

#### **Battle Of Bosworth**

Joch Bosworth argues that he is doing nothing new at his McLaren Vale vineyard. 'A lot of what we do is simply old-fashioned grape growing; essentially, our vineyards are run as they would have been 50 years ago, before synthetic pesticides and fertilizers became available', he says. A pretty little flower called the soursob is Joch's partner in crime to keep down the weeds, and is so important that it features on all Battle of Bosworth's labels.







## **SWEETIES**

		NO. IN CASE	SCREW CAP	BOTTLE PRICE	CASE PRICE
	Chateau Guiraud				
•	Petit Guiraud Sauternes 2016 (37.5cl), Sauternes, France	12		£12.96	£155.52
•	Petit Guiraud Sauternes 2016 (75cl), Sauternes, France	12		£24.34	£292.08
•	Chateau Guiraud Sauternes 2010 (37.5cl), Sauternes, France	12		£25.49	£305.88



#### Chateau Guiraud

In 2011, Chateau Guiraud became the first Grand Cru Classé to be certified organic. Today they are a pioneer of biodiversity, having installed special nesting hives to encourage pollinating insects and spiders – a study in 2010 found 635 species in their vineyards! The wines are classically balanced, with body and texture from the Semillon, and wonderful aromatics and minerality from their Sauvignon Blanc.



What unites our mindful producers is a respect for their land, people, animals, and the environment.

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